

A man in a dark blue suit, white shirt, and blue polka-dot tie is adjusting his jacket. He is standing in front of a background of horizontal wooden planks. The text "BE A PARTNER!" is overlaid in large white letters across the center of the image.

**BE A PARTNER!**

FIB BUSINESS  
PARTNERSHIPS: WORLDWIDE

# Business Partnership

Business Partnership is an individual or company who has some degree of involvement with another entity's business dealings. The term 'business partner' can have a wide range of meanings, with one of the most frequent being a person who, along with another person, plays a significant role in owning, managing, or creating a company (two best friends who start a business together would consider themselves business partners). The term is also frequently used for two businesses that cooperate, to any degree, such as hospitality training organizations that work exclusively with another company who supplies them with business quality accreditation.

FIB partners were designed especially for all companies that provide customer service to clients globally. FIB is committed to providing you with the information you need to help you promote, sell, and implement our joint solutions.

# FIB Business Partners

Our WORLD-CLASS Business Partnership programs are CAREFULLY DESIGNED to enhance and extend both your sales and technical skills in delivering integrated physical training solutions to meet your customers' most demanding business challenges. A blended approach combines classroom delivery, workshops, and eLearning. In collaboration, we define the ideal training roadmap based on your focused FIB Solution offering to ensure your success.

## **OUR MISSION STATEMENT**

FIB mission statement is to achieve the highest level of industrial marketplace trust by celebrating phenomenal partnerships that will enhance quality businesses practices.

## **OUR VISION STATEMENT**

Setting international accreditation standards that exceed all expectations.

# ADVANTAGE OF PARTNERSHIP

1. Strengthen your offering and empower world-class accredited service with training and certification programs.
2. Gain direct access to clients in professional services.
3. Reduce your development costs, speed time to market, and increase sales with unmatched product integration opportunities.
4. Obtain ongoing collaboration and support from FIB ACADEMY USA - The Federation of International Butlers team members.





# OUR PROGRAM

As your organization develops strategies for increasing revenue, you look to partnerships that will drive faster growth. The FIB Business Partner Program is designed to help small businesses drive new business, increase profitability, and create demonstrable business value. We provide you with the tools, marketing, and business environment for you to build a profitable and honorable practice. We also recognize that there are several choices when it comes to partner programs. We strive to ensure that our partnerships positively impact the business of our partners.

# TRAINING

FIB is committed to providing you with the information you need to help you promote, sell, and implement our joint partners. Comprehensive programs are designed to enhance and extend both your sales and technical skills in delivering integrated training and certification to meet your customers' most demanding business challenges. A blended approach combines classroom delivery, workshops, and eLearning. In collaboration, we define the ideal training roadmap based on your training program to ensure your success.



# WHY PARTNER WITH FIB USA.

- DEPTH OF EXPERIENCE
- BUSINESS ACCREDITATION
- HOSPITALITY MANAGEMENT TRAINING
- MARKET PLACE TRUST
- INDUSTRIAL CERTIFICATION

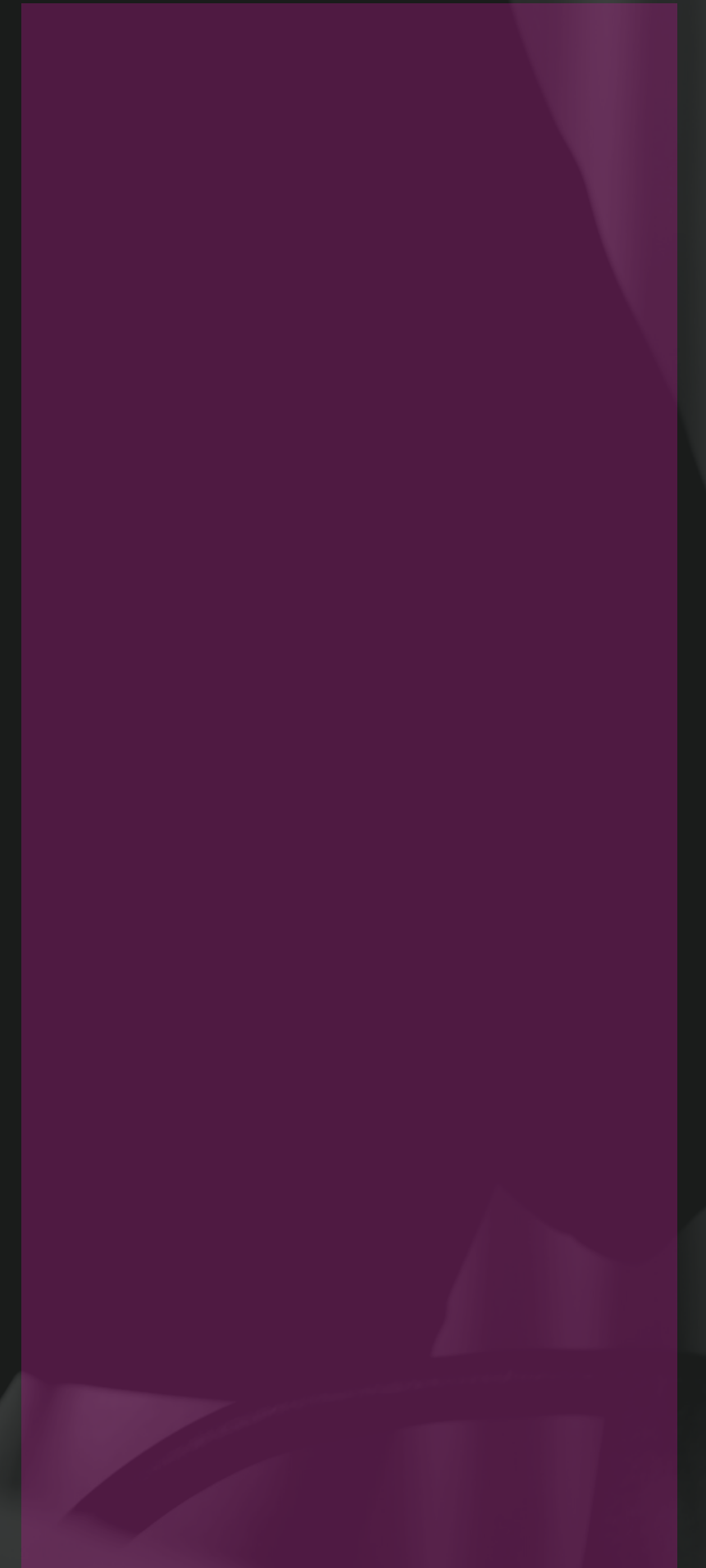




# WHO SHOULD JOIN?

## Training Organisations Consulting Business

Organizations that have the proven ability to train and certify individuals with the hospitality industry.



# BUSINESS PARTNERS FEE SCHEDULE

The Accreditation Commission for Programs in Hospitality Administration has set the following approximate fee schedule effective July 1, 2020

INTERNATIONAL  
Application Fee –  
International – \$499.00

# THE INTERNATIONAL FIB BUSINESS

## Business Profile:

FIB Academy USA, has established itself as one of the leading names in the professional training and business accreditation industry. initiated in 2016 to create well-trained and motivated professionals within the global service-driven Tourism Industry. Our outstanding 5 Star service partnership and accreditation program was launched in 2018 to deliver training and technical assistance to private training organization, particularly in the small and medium enterprises sector to meet the current industry needs as to provide the capacity to continue training by certified trainers, as well as supervisory level, accredited businesses. FIB Academy USA is fully accredited by the BBB-Better Business Bureau of Southern Colorado and BBB institute of Marketplace trust with an impressive A+ track record.



INSTITUTE for  
MARKETPLACE  
TRUST™

A+  
Rating



ACCREDITED  
BUSINESS



# CONTACT US

ACCREDITED  
BUSINESS

## MAILING ADDRESS

820 MUSKET DRIVE,  
COLORADO SPRINGS, COLORADO,  
THE UNITED STATES OF AMERICA

## WEBSITE

[fib-usa.com](http://fib-usa.com)

## EMAIL ADDRESS

[fibacademyusa@gmail.com](mailto:fibacademyusa@gmail.com)

## PHONE NUMBER

(719) 344-3074